



## Managed print service helps Hardie Fasteners hold it together

**Hardie Fasteners are 100% New Zealand owned and operated.**

This busy business has been providing Kiwi builders, manufacturers, engineers, and construction companies with fasteners, adhesives, tools, and more, for over 20 years.

With high demand and the desire to deliver promptly, this business has little time to worry about day-to-day issues like keeping their printer ink stocked. We spoke to Owner, Joseph Hardie, to see how OfficeMax has helped them sort out their printing, so they can focus on getting the job done.

*"In a way, we are just like OfficeMax, delivering the best products in the fastest way possible to our customers."* Joseph Hardie, Owner

### Results at a glance



Saved time and staff costs



Easy, 'no-brainer' service



No longer running out of printer supplies = no more business hold ups



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IT DONE

## The Challenge

Functioning printers are essential to Hardie Fastener's day-to-day business operations. Before discovering Managed Print Services, Joseph says they would hold too much stock to avoid running out. Of course, it was "one of those things" that was then forgotten about and inevitably would run out.

Someone would then have to jump in the car to rush out for more to tide them over.

This resulted in two problems:

### 1. Wasted time

Trying to track down stock wasted staff time

### 2. Wasted storage

Storing loads of printer consumables took up a lot of space in the office

"Trying to find and track the consumable down...the cost is always staff driving around trying to find it. It's the last thing you want, you want them taking orders."

Joseph Hardie, Owner



## The Solution

Joseph says the team at Hardie Fasteners didn't know about Managed Print Services until an OfficeMax rep alerted them to it. With this service, items such as ink and toner are ordered automatically when levels are low – saving the team from having to remember or stock extra products in the office. The service was "super easy" to set up.

## The Results

All of Hardie Fasteners' printing needs are taken care of automatically. Now, staff can concentrate on helping their customers get what they need and they're no longer wasting valuable storage space with stockpiles of ink.

"The whole thing – right from the start – has been super, super simple. It's one of those things when you have it, you're like 'Oh my goodness, this is a no-brainer.'"

Joseph Hardie, Owner



**Do you think this solution could be the answer your business needs?**

**Talk to one of our Tech Specialists to see how we can help you**

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